

## *Ed McGlynn's Story...*

The name McGlynn has been synonymous with law and public service in New Jersey for a century. Ed's father, uncle and brother are all lawyers.

Ed graduated West Essex High School, Caldwell, NJ in 1964. He received his Bachelors degree in History from McKendree College, Lebanon, Ill., where he also was the founder and the first president of Delta Phi Sigma fraternity. During his senior year he was named to "Who's Who in American Colleges and Universities." It was also that year that he married his wife, Jeanne.

The newlywed McGlynns stayed in Illinois for two years, where Ed worked as a Labor Relations Representative for General Motors Corporation, and was responsible for negotiating grievance settlements with the United Auto Workers of America.

In 1970, they returned to New Jersey, where Ed attended Seton Hall University Law School at night and during the day worked as an Investigator with the Essex County Prosecutors office.

He graduated law school in 1974 and joined the law office, which became McGlynn, McGlynn & McCormack. There, he served as Planning Board Attorney for the Borough of Point Pleasant Beach for three years, then as the Borough Attorney until 1982.

In 1982, McGlynn became Special Assistant Deputy Attorney General to then Attorney General Irwin I. Kimmelman and shortly thereafter became Executive Assistant Deputy Attorney general to General Kimmelman.

As a result of his interaction between the Governor's office and the Legislature 15 months later he was named Deputy Chief of Staff to Governor Thomas H. Kean, the most popular governor in New Jersey history.

In December 1985 Ed was named Chief of Staff by Gov. Kean, the highest appointed position by any governor that does not require approval by the Senate. In a recent article in the **Star Ledger** Governor Kean stated "A good chief of staff has political instincts, can work with the Legislature, and often can intercede for the governor when the governor is unable to take a call or be in on a meeting. Similarly, if a chief of staff is not effective in any of these ways, it can be very detrimental to the administration. I was extremely fortunate in all my chiefs of staff- Lew Thurston, Greg Stevens and Ed McGlynn."

State government experience prompted McGlynn to go into private practice of law in January 1990 after the end of Governor Kean's term, working extensively with the solid waste industry getting governmental licenses and governmental approval to continue operating in this state.

In 1995, McGlynn formed ERM Government Affairs, Inc., working in tandem with The Alman Group, and specializing in traditional lobbying and government affairs along with a significant amount of business development for many clients. Clients included:

- Kessler Institute for Rehabilitation
- The Long Term Care Pharmacy Association
- BFI Furniture; HIP of New Jersey
- Union County College

In 2005, ERM Government Affairs became a private firm, where Ed serves as the Registered Government Affairs Agent for a host of companies and organizations and also specializes in business development strategies.

Ed is a member of the New Jersey and New York Bar Associations and is admitted to practice before the United States Third Judicial Circuit and the United States Supreme Court. He is a member of the Board of Trustees of McKendree University in Lebanon, Illinois, Vice Chairman of Meridian Nursing & Rehabilitation and a member of the Meridian Realty Board of Trustees.

